

EDI Power for SAP NetWeaver™

Full EDI capability, all the benefits of outsourcing,
none of the risks of implementation, flexible insourcing

{ 100% conform with your SAP™ strategy }

Fully networked in just one step

☉► *Make the move to SAP XI™ and communicate without limits via EDI. This is the prospect we can offer you with our on-demand service for SAP NetWeaver XI™. Using this outsourcing package, you can make SAP XI™ fully EDI-compatible. And at the same time you can benefit from outsourcing – it's risk-free, there are no investment costs and it's future-orientated.*

*The benefits of outsourcing
EDI with no converters and
no extra investment costs*

SAP XI™ does offer a powerful integration environment, but at this point in time it is not fully compatible with EDI without an extra EDI converter. This is where crossgate's on-demand service comes into play. This outsourcing package is the perfect solution for companies that rely strategically on SAP™ and do not want to invest in third-party EDI products or systems unnecessarily.

*crossgate – the market
leader in the field of EDI*

☉► **With crossgate you'll keep all your options open**

Our certified SAP™ experts will reproduce your EDI scenario on the crossgate B.I.P.* transaction platform and connect up your business partners. You'll profit from the benefits of outsourced operation by crossgate while at the same time keeping all your options open for the future.

You're not tying yourself down by choosing the on-demand service for SAP NetWeaver XI™:

The entire mapping logic can easily be insourced when your contract expires.

The high-value side-effect:

As a subscriber to the largest EDI integration network in Europe, your company is automatically networked to 34,000 potential EDI partners.

The on-demand service for SAP NetWeaver XI™ is jointly provided by SAP™ and crossgate.

☉► **The on-demand service for SAP NetWeaver XI™ – the benefits**

- Solution is fully conform to SAP™ strategy; no third-party adapters necessary
- Can also be used without having your own in-house XI™ licence
- No risks during implementation
- All the benefits of outsourcing
- Insourcing of the entire mapping logic possible any time, more or less at the touch of a button
- Automatic networking to 34,000 EDI partners

// * The Business Integration Platform™ is the largest B2B integration platform in Europe. It currently links up 34,000 businesses and enables them to freely exchange data in any common format they wish to use, including paper. crossgate is the only service provider of its kind to permanently digitise value chains regardless of the type of media its customers use internally.

// This is the mathematical representation of a large German production company and its business partners, their partners and partners' partners, etc. Sounds complicated? The formula's simple, though!

► On-demand service for SAP NetWeaver XI™: Various types of outsourcing

It doesn't matter whether you already have an SAP XI™ licence or not. In every one of the scenarios outlined below, you can take advantage of the full XI™ service from crossgate.

Scenario 1

You are using the crossgate XI™ licence and XI™ environment on B.I.P. (including full-service XI™ support and insourcing options).

Scenario 2

You are using your own XI™ licence, but with outsourced XI™ operation conducted by crossgate (including full-service XI™ support and insourcing options).

Scenario 3

You are operating your XI™ yourself as an EAI platform. You employ B.I.P. as a universal channel to integrate your business partners (full-service XI™ support can be provided by crossgate).

► The SAP XI™ Check-up Workshop: Developing Your Own XI™ Integration Road Map

The prospects with SAP XI™ are clear: 100% integration of all your processes and business partners! But what's the best way of integrating XI™ into your B2B strategy? What are the benefits and where do the risks lie?

As part of the crossgate SAP XI™ Check-up Workshop, our certified SAP™ consultants and experienced B2B integration specialists will analyse your specific requirements. Based on this, they will develop a sound XI™ integration scenario as part of your future strategy – including a concrete integration road map.

