

EDI2all: EDI – Linking Business Partners with Each Other

Digitise your business processes in no time at all

{ *Preparing for a Quantum Leap* }

Free-of-charge migration and upgrade credit

☛▶ *Have your EDI investments paid off as planned? Or are the set-up costs and the cost of running your EDI system too high in terms of time, money and IT modifications? If so, then you should exploit existing synergies. Become part of the largest EDI integration network in Europe – the Business Integration Platform™ (BIP)* – and pay nothing more than transaction fees from now on.*

At last, you have the opportunity to implement what EDI actually stands for: rationalisation of your business processes and drastic cost reductions. The principle behind EDI2ALL is simple: EDI should be possible to and from all the members of a network and be as easy as e-mail, as low-priced as phone calls and as quick to do as switching on a light. crossgate will link you with all your key business partners within just a few weeks – there's no risk involved, but the potential cost savings are huge!

*The largest EDI network
in Europe, with
over 30,000 members*

☛▶ **The future of EDI is already here**

Think about how quickly mobile phone networks developed. The future of EDI also lies in centralised EDI networks, not in the coexistence of numerous proprietary solutions. BIP, a business platform created by crossgate, is the largest and fastest-growing EDI network in Europe, with 30,000 companies already linked up. They all profit from the economies of scale and synergies of the fast-growing network community because EDI is most beneficial when everyone uses it.

Fully Protecting Your EDI Investment

But what about your existing EDI system? There's no need to be concerned as your existing EDI connections will run as usual via BIP. We integrate all new EDI business partners directly using BIP. It's quick and no modifications to your system or those of your business partners are necessary.

☛▶ **Switch to EDI2ALL and save money from the word go**

- Utilise an established, high-performance EDI infrastructure that's centralised and only pay transaction fees according to a diminishing price scale (a flat rate is also available).
- Transaction costs are all included (management, hotline, service desk, etc.).
- No more expensive software updates or other investments.
- Round-the-clock access to all additional services is available via BIP, e.g. a suppliers' portal, e-invoicing, track & trace, digital signatures, event management and more.
- Immediate links to all of the 30,000+ companies in the BIP network, including existing mappings – at no extra charge.
- You and your IT team can now concentrate on your core business.

// * The Business Integration Platform™ (B.I.P.) is the largest B2B data transaction platform in Europe. Over 30,000 companies are currently part of the network. BIP allows these firms to exchange data in any format via any communications channel they choose.

// This is the mathematical representation of a large German production company and its business partners, their partners and partners' partners, etc. Sounds complicated? The formula's simple, though!

► Comprehensive roll-out included

crossgate's service includes a roll-out conducted by our integration team. Within a short period of time, you will be linked with every business partner in the BIP network without any appreciable expenditure for you or your business partners and without having to make any major modifications to your IT architecture. Our integration experts will take care of every detail of the roll-out up to and including the written declarations of consent required from your partners.

*Turnkey partner integration,
practically without modifying
existing IT infrastructures*

► EDI2ALL: benefits in a nutshell

1. No-cost migration

Your existing EDI processes and links to business partners are integrated into BIP free of charge. Upon completing this data migration, the hardware and software of your in-house EDI solution are returned.

2. Upgrade credit

For every documented business partner process that is migrated, you will receive credit for the implementation of any additional process concerning a business partner in the EDI2ALL community. This way every company can profit from linked partners and existing mappings.

3. Preferential price

Any connections that exceed the credit you have accrued or go beyond the EDI2ALL community are implemented at a fixed preferential price.

4. All-inclusive

Ongoing operations are invoiced using a transaction-based, diminishing price scale. Transaction costs are "all-in" fees, covering management, the hotline, the service desk, roll-out management, mapping maintenance and modifications.

