

Position	SALES Telesales Representative for CPG & Retail (m/f)
Employer	SINFOS B.I.P. GmbH, a joint venture of PIRONET NDH AG and indatex sci, is one of the leading German service providers in the area of Business Process Outsourcing (BPO) , and offers its customers a single source for quick and easy handling of all intercompany business processes. SINFOS B.I.P. is the first and only provider able to realize master and transaction data management on a standardized platform and enable its business partners to perform quick cost-effective automatic exchange of data using Electronic Data Interchange (EDI) and comprehensive B2B integration.
Income	Attractive package
Location	Cologne
Description of position	An experienced Telesales Representative for CPG & Retail (f/m) is needed in Cologne As a Telesales Representative for CPG & Retail, you are responsible for: <ul style="list-style-type: none"> • Acquiring new customers • Utilising additional potential of existing customers • Supporting the sales team from initial contact until the order is placed • The usual reports
Education	<ul style="list-style-type: none"> • You have a business education or comparable professional experience • You have technical understanding and experience in the IT sector
Experience / Skills	<ul style="list-style-type: none"> • Experience in telephone acquisition • Above-average communications skills and a customer orientation • Knowledge of electronic data interchange EDI and business process outsourcing, as well as solutions in the B2B platform area • Able to work under extreme pressure, highly motivated • Excellent rhetorical skills • Excellent organisational skills • Skilled in the use of MS Office applications • Good English language skills
Starting date	March 2006 or earlier
Other	<p>Please contact us if you believe you are ready for this challenge and have the necessary skills.</p> <p>Send your complete application documentation by email to: careers@sinfos-bip.de</p> <p>We look forward to receiving your application</p>