

## **crossgate: Electronic incoming invoices for Lanxess**

[Validation, workflow optimisation and archiving from a single source](#)

*Starnberg, 1 March 2007* – **crossgate AG (formerly indatex SCI GmbH) digitizes all incoming invoices for the major German and European units of the leading chemicals supplier Lanxess with immediate effect. With its partner Scanpoint, the incoming paper-based invoices and associated correspondence are scanned and the content extracted by optical character recognition (OCR) and validated. The next steps in the process, the checking of the invoices and logging are supported by a mailbox logic system and electronic workflows. The approval workflow takes place via the web between accounting and the respective internal end user. Thanks to crossgate's professional rollout and project management, a total of 14 of the chemical group's subsidiaries profit within a very short time.**

The advantages of electronic invoice processing – such as cost reduction together with process optimisation – speak for themselves: But with the simple process of scanning alone, the potential is far from being exploited. Validation of the digital documents uncovers inconsistencies (for example, incorrect totals or quantities supplied). The technical and content-related details are approved by the order initiators via the Web. The vouchers are indexed and, along with all supplementary information, such as booking and audit trail logs, they are stored in the electronic archive. Together with its partner Scanpoint, crossgate installed the relevant technology for Lanxess at its sites in Leverkusen, Antwerp and Barcelona. As a result around 260,000 documents from 2,500 suppliers are processed per year. Moreover, crossgate not only takes over the new incoming data, but also the legacy archive with more than three million pages.

“We anticipate substantial savings on our current costs through the electronic invoice handling process”, explains Holger Geroneit, Head of Accounts Payable in Accounting Germany at Lanxess. “The scalability and flexibility of the system has convinced us: We are – like our industry – always in motion and we therefore need a solution that is quick and easy to adapt and expand. Especially here we profit from crossgate's expertise.”

### **crossgate / indatex – the company:**

The crossgate AG, based in Starnberg, has been the supplier of Europe's largest centralized transaction platform, the Business Integration Platform™ (B.I.P.), for six years now. The focus of the company is on the innovative integration of critical and inter-company business processes, as well as transaction-based process handling. crossgate combines industry and process know-how for more than 34.000 companies in the automotive and manufacturing industries, logistics, and retailing with great technological problem-solving ability in IT. The list of customers includes established names like Audi, Bermbo, CeramTec, Fiege, Hartmann, Lanxess, Philips, voestalpine Automotive, VW und Zumtobel.

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The principal shareholders of crossgate are the DAH-Beteiligungsgesellschaft of the family of the SAP founder Dietmar Hopp, the Otto Wolff Industrierberatung und Beteiligungen GmbH and the Al-Jomaih Group. There are over 200 employees in five locations in Germany and subsidiaries in Milan (crossgate Italia S.P.A.), New York and Dublin / Ireland. The founder and CEO of crossgate is Stefan Titel. More information at [www.crossgate.de](http://www.crossgate.de)

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