

## **crossgate received Certification for SAP NetWeaver**

[Connecting more than 34,000 business partners at the click of a button](#)

Starnberg, March 6, 2007 – **With the on-demand service for SAP NetWeaver XI™, crossgate offers a simple option of becoming fully EDI-capable without additional IT investment. With the quality label „Certified for SAP NetWeaver“, SAP has now officially endorsed this technology. The special feature of the solution is the ease of connecting a SAP ERP system to the Business Integration Platform™ (B.I.P.) of crossgate. This allows adhoc electronic communication with more than 34,000 companies.**

SAP NetWeaver is a service-oriented application and integration platform for data and processes within the IT environment of an enterprise. The now certified on-demand approach opens up B2B communication to SAP users. "For the simple integration of cross-system applications we rely on partners such as crossgate, who are experts on Electronic Data Interchange (EDI) and are very experienced in connecting a large number of business partners to the Business Integration Platform™," explains Michael Schlecht, Vice President Automotive of SAP AG.

The Business Integration Platform™ is the transfer platform between the SAP world and all business partners with whom electronic data are to be exchanged. The on-demand package can be used without having to invest into third-party EDI products or systems. As many as 21.6 million process combinations are mathematically possible for the connection of external business partners. These process combinations constitute a major part of the B.I.P. and serve to convert the data into the desired formats and to transfer these to the receiver. If the requirements of the business partners change, the corresponding adaptation is also performed centrally via the B.I.P. Costs merely incur for the actually transferred data sets.

This on-demand model can be used by all companies working with the SAP enterprise resource planning system. It is not necessary to have a license for the NetWeaver XI™. The crossgate service already includes XI licenses on the B.I.P. This allows companies to make a very flexible choice between comprehensive or limited outsourcing of the communication process. After expiration of the contractual period it is possible to migrate the interfaces to the internal system and to maintain them inhouse.

"We offer EDI at the click of a button: Anyone who uses SAP NetWeaver today is immediately able to connect the complete business world to the system without having to worry about the development of individual interfaces," says Uwe Weiss, Member of the Management Board of crossgate AG. "In its simplicity our on-demand concept for EDI so far is unique in Europe."

**crossgate (formerly indatex SCI GmbH) – the company:**

The crossgate AG, based in Starnberg, has been the supplier of Europe's largest centralized transaction platform, the Business Integration Platform™ (B.I.P.), for six years now. The focus of the company is on the innovative integration of critical and inter-company business processes, as well as transaction-based process handling. crossgate combines industry and process know-how for more than 34.000 companies in the automotive and manufacturing industries, logistics, and retailing with great technological problem-solving ability in IT. The list of customers includes established names like Audi, Bermbo, CeramTec, Fiege, Hartmann, Lanxess, Philips, voestalpine Automotive, VW und Zumtobel.

The principal shareholders of crossgate are the DAH-Beteiligungsgesellschaft of the family of the SAP founder Dietmar Hopp, the Otto Wolff Industrieberatung und Beteiligungen GmbH and the Al-Jomaih Group. There are over 200 employees in five locations in Germany and subsidiaries in Milan (crossgate Italia S.P.A.), New York and Dublin / Ireland. The founder and CEO of crossgate is Stefan Titel. More information at [www.crossgate.de](http://www.crossgate.de)

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