

## **MAHLE Consolidates EDI Activities Worldwide with Crossgate**

*Atlanta, Georgia, February 11, 2008* – **Crossgate, an expert in B2B integration and cross automation, has won yet another client from the automotive industry for (EDI) electronic data exchange: the MAHLE Group. As part of the migration, all company departments will profit from the use of EDI. Since 2006, MAHLE has taken advantage of the Invoice Factory Solution from Crossgate that digitizes all incoming paper-based invoices. In the future, even more processes will be handled electronically.**

The MAHLE Group is one of the world's 30 largest automobile component suppliers. As a leading manufacturer of components and systems for the combustion engine and its peripheral equipment, MAHLE is one of the top three system suppliers of piston systems, cylinder components, valve train systems, air management systems and liquid management systems. MAHLE employs more than 40,000 people at 110 production facilities and seven research and development centers.

MAHLE has chosen Crossgate for the implementation of EDI throughout the entire company, having already taken advantage of the Crossgate Invoice Factory for paper-less invoicing. The new services include CAD data exchange in addition to classic EDI. The decision in favor of Crossgate was made due to their experience with Onboarding Services, quick migration, SAP conformity, a comprehensive solution portfolio and flexible alternative scenarios for connecting small suppliers.

The first step involves the connection of 250 partners during the implementation phase. The volume of transactions translated will exceed 90,000 messages per month. After the migration of the European EDI systems, the systems in Brazil, Japan, China and the USA will follow. "We have found in Crossgate a strategic partner who possesses the global experience and infrastructure to successfully implement this project with us in the years to come," says Gerhard Bikar, Head of IT Services Europe for MAHLE GmbH.

"Consolidation of disparate integration platforms is a key trend we see from our global customers," said Scott Lewin, President of Crossgate Inc. "Our focus on the Business Ready Network, reusable partner profiles, and fixed cost

enablement is revolutionizing the way the market will collaborate and enable their global Business Networks.”

## **Crossgate, Inc .**

Crossgate provides electronic data interchange (EDI) and related services as an on-demand Business Ready Network. The heart of the system is the worlds largest B2B transaction network (B.I.P.). More than 34,000 companies already use B.I.P. to exchange documents and data regardless of format and across all media. The new B2B 360° Services, powered by SAP, gives customers instant access from their SAP system to all business partners integrated in the platform.

Crossgate is represented in Europe at five sites in Germany, with subsidiary branches in London, Milan, and Paris. For further information, see [www.crossgategroup.com](http://www.crossgategroup.com).

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